



Keynote Address by Debra Fine

The Fine Art of Small Talk

Keynote Speaker and Trainer, Bestselling Author, Conversation Expert, Communication Guru, Nationally Recognized Spokesperson, Business Networking Authority, Master of Mingling

Sunday, October 6 – Tuesday, October 8 in Buffalo, NY

Schedule of Events

(14.5 Educational Credits Offered)

Sunday, October 6

The Buffalo Club, 388 Delaware Avenue

Check-in and Lunch: 11:30am

Educational Sessions: Noon-5:00pm

- CCTech Partners – Cyber Security
- Robert Sereci – Club Manager Advice
- Debra Fine – The Fine Art of Small Talk

Club Networking Tour – 6pm-11pm

- Park Country Club - *Hors D'Oeuvres*
- Country Club of Buffalo - *Entrees*
- The Saturn Club - *Dessert*

Monday, October 7

The Buffalo Club, 388 Delaware Avenue

Continental Breakfast: 7:30am

Educational Sessions: 8am-5pm

- Robin Abramson – Admired Leadership
- Shanna Bright – Member Communication
- Brian Sheehan – Emotional Advertising
- GSI Executive Search – Social Media
- Kate Patay – Brand, Image, Strategy
- 6 Hour CMI on Social Media*

Cocktail Event – 5:30-6:30pm

- The Buffalo Club – *Hors D'Oeuvres*
- Open Evening to Explore Buffalo Dining

Tuesday, October 8

The Buffalo Club, 388 Delaware Avenue

Continental Breakfast: 7am

Educational Sessions: 8am-11am

- Alan Achatz – Workplace Violence
- JFS, Curtze, Northern Hasserot

Great Lakes Golf Classic - Noon

The Country Club of Buffalo
250 Youngs Rd, Williamsville

2019 Sponsors

Silver



Gold



Platinum



2019 GREAT LAKES REGIONAL CONFERENCE

GENERAL REGISTRATION PAGE

Name: _____ CCM CCE MCM

Nickname for Badge: _____ CMAA Member #: _____

Preferred Name for Presentation _____

(May be used for personalization on take-away or other purpose)

Club or Business: _____

Address: _____

City/State/Zip Code: _____

Email Address: _____

Chapter: Greater Cleveland Pittsburgh Other

Other Chapter: _____

Guest/Spouse Name: _____

Dietary Restrictions: _____

Guest/Spouse Dietary Restrictions: _____

Check to Register includes:

A) Host Chapters: Greater Cleveland & Pittsburgh (\$350) \$_____

 Other Chapter: (\$425) \$_____

B) Guest/Spouse attending Conference (\$425) \$_____

C) Guest/Spouse attending Progressive Dinner (\$130) \$_____

D) I will need a bus pass for the Sunday Networking Event Yes No

 Guest/Spouse will need a bus pass Yes No

E) Great Lakes Golf Classic (\$150) \$_____

 Guest/Spouse will be playing in the Golf Classic (\$150) \$_____

Check Total is:

Make Check Payable to CMAA – NYS Chapter \$_____

Registrations will be accepted until Sunday, September 22, 2019. Cancellations will be accepted until September 6, 2019. Cancellations made after September 6, 2019 but before September 20, 2019 will be subject to a \$100 penalty per registration. No refunds will be offered for cancellations received after September 20, 2019. To be valid, all cancellations must be submitted to the GLRC Committee via email at Stacey@parkclub.org. Registrations are not confirmed until payment is received.

Registration Information

Send check & registration form to:

Kathryn A. Cipresso, CCM, CPA, CGMA

Country Club of Buffalo

250 North Youngs Road

Williamsville, NY 14221

Hotel Information

Room blocks available at:

Residence Inn Downtown Buffalo - \$169/night

620 Delaware Avenue, (716) 247-5252

The Westin Buffalo - \$199/night

250 Delaware Avenue, (716) 854-9000

The Great Lakes Golf Classic

GOLF REGISTRATION PAGE



Tuesday, October 8 held at



THE COUNTRY CLUB *of* BUFFALO



egendary golf architect Donald Ross displayed his creative genius when he designed the golf course, positioned on the Onondaga escarpment, running around and through a limestone quarry. The course was first honored by Golfweek Magazine in 2004. The publication included the Country Club of Buffalo in the list of the Top 100 Classic Golf Courses in America.



\$150 per Golfer

Includes golf, cart, lunch, on course beverages, and post-golf cocktails & hors d'oeuvres

Noon-1pm ~ Lunch

1pm ~ Shotgun Start

Awards Celebration to Follow

Name: _____

Club or Business: _____

Guest/Spouse Name: _____

Dietary Restrictions Include: _____

Guest/Spouse Dietary Restrictions Include: _____

Golf Handicap(s): _____ GHIN #: _____

Golf Pairing Preference: _____